

Enrolment No./Seat No\_\_\_\_\_

## GUJARAT TECHNOLOGICAL UNIVERSITY

BE- SEMESTER-I & II EXAMINATION – WINTER 2024

Subject Code:BE01000151

Date:17-01-2025

Subject Name:Contributor Personality Development Program

Time:10:30 AM TO 01:00 PM

Total Marks:70

**Instructions:**

1. Use only OMR to answer this question paper
2. All questions are compulsory.
3. There are 29 questions (in 4 sections) in this question paper.
4. Make suitable assumptions wherever necessary.
5. Figures to the right indicate full marks.
6. Simple and non-programmable scientific calculators are allowed.

### Section A

*Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 2 or 3 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.*

**Marks: 10**

Santha Sheela Nair worked for the government, driving social change, and impacting millions of lives through public service. She was highly committed to water resource management throughout her diverse roles.

When she was posted in Chennai, she created ways in which a smooth water management process could be ensured. She was able to anticipate challenges and worked to avoid them before they happened. She made it a law for all buildings in Tamil Nadu to practice rainwater harvesting. This stopped a water crisis from happening in Chennai in the 2000s. She also promoted rainwater harvesting as a model for other states too.

She was committed to her role as an executive. She gave up her own views to carry out the suggestions of her seniors. She also ensured that schemes were effective on the ground. She built loyalty, commitment, and willingness to deliver, in her subordinates.

Her experience in different sectors helped her to quickly learn sector-specific needs and develop as a leader while maintaining the foundation values of the IAS. She served the country as an IAS officer for 38 years in active service and another 7 years post-retirement.

1. Like Santha, which of these IAS officers is using a Creator Approach with respect to government rules impacting citizens?
  - a] Suryakumar: “As an officer, I can suggest much-needed changes to my seniors.”
  - b] Dakshesh: “The rules of the system have been set since many decades. It is difficult to bring changes in a system that is so old.”
  - c] Sameer: “Let me try out the changes within the rules of the system. If it works out, I can even present a case which helps formalize and adopt these changes.”
2. Which of these is a Root in Santha’s Tree of Sustainable Success?
  - a] She developed the determination to stay with the goal and continuously learn in the process.
  - b] She stepped out of her comfort zone and tried new things.
3. Like Santha Nair, if you were an Institution Builder, what would you focus on?
  - a] I will focus on developing myself as a leader to make my career more secure.
  - b] I will focus on upholding and sustaining (carrying forward) the values of an institution.
  - c] I will focus on creating opportunities for others if they are capable.
4. Who do you think is a Contributor?
  - a] A Contributor is someone who takes charge of a situation. They do not allow setbacks or failures to stop their progress.
  - b] A Contributor is someone who works toward achieving their personal goals. They work towards becoming experts in their fields.

## **Section B**

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.*

**Marks: 20**

5. Two candidates are participating in a debate competition. According to you, whose chances of success are more?
  - a] Amey, who is very confident of winning this competition because he has won several such competitions in the past.
  - b] Vyom, who has won several debate competitions in the past, but is taking feedback from people & practicing every day for this competition.
6. Which of these software programmers is creating more value?
  - a] Sara, who spends any extra time she has to develop a software platform which can teach software programming based on each student’s current level.
  - b] Mariam, who volunteers over weekends to teach coding skills to underprivileged students.

7. Murugan worked sincerely for a political party in the community but has not been issued a party ticket. What matters is...
  - a] ...that his seniors in the party know about the work that he has done.
  - b] ...that he continues to do his work sincerely and well.
  
8. Sonika says – “I want to remain fit and healthy but can’t do so while managing my studies. I can focus on my health after I complete my courses.”
  - a] This is a Creator Response.
  - b] This is a Caged Response.
  
9. An employer must give preference to someone who...
  - a] ...has a brilliant academic record.
  - b] ...is willing to create value in the work they will do.
  
10. Which of these is a key quality of a Contributor Achiever?
  - a] They are highly goal-focused and can do whatever it takes to accomplish any goal.
  - b] They are focused on winning and coming first at any cost.
  
11. Which of these auto-rickshaw drivers has a wider understanding of his role?
  - a] I take passengers from one location to another.
  - b] I make sure that passengers who ride with me reach their destination safely and on time.
  
12.
  - a] “If I am not good at something, it will be difficult for me to do anything about it. This is the way I am.”
  - b] “If I put in the right amount of effort, I can develop my skills, talents and abilities to handle any level of difficulty.”
  
13. Your friend Kabir is worried about a problem at home. What will you advise him?
  - a] “Instead of worrying, see what steps can be taken to solve the problem.”
  - b] “With time the problem will solve itself.”
  
14. What would Heena focus on if she were a Contributor Dietician?
  - a] She would focus on providing diet plans that have helped most of her clients to lose weight in the past.
  - b] She would focus on finding the right diet plan based on her client's specific requirements, lifestyle, and goals etc.

## Section C

*Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements and 4 possible option choices. Choose ONLY ONE option (out of the 4 given) and mark it on the answer sheet given to you.*

**Marks: 10**

15. Dr. APJ Abdul Kalam was a true Knowledge Builder in the field of Science. According to you, which of the following are contributions he was seeking to make through this pathway? (Rank in order of most contributive to least contributive option)
1. To help India progress in space research.
  2. To lead large space missions.
  3. To build the field of space research itself.
  4. To develop as a leading space scientist.
- a] 2-4-1-3      b] 4-3-1-2      c] 3-1-2-4      d] 1-2-3-4
16. Milkha Singh, an Olympic athlete, kept pushing his limits to build his expertise and capability. Which of these could be Fruits in his Tree of Sustainable Success?
1. Integrity and self-respect.
  2. Setting new records.
  3. Opportunity to fulfill his dreams.
  4. Physical strength to perform despite injuries.
- a] 1 & 4      b] 2 & 3      c] 1, 2, 3      d] All of the above
17. A security guard diligently checks all visitors' cars coming into society, and he gets their details without fail. What could be the reason for him to be sincere in his work? (Rank in order of most contributive to least contributive)
1. He probably feels responsible for the safety of the residents in the building.
  2. He is probably a person who likes to do everything properly.
  3. He has to show the details collected to the management of the building every week.
  4. He probably enjoys interacting with people while asking for their details, in an otherwise inactive job.
- a] 1-2-4-3      b] 4-1-2-3      c] 4-2-3-1      d] 3-2-1-4
18. Which of these people is demonstrating a Growth Identity?
1. Raisa is preparing for a teaching job after her teacher training course. She prepares for this mainly by reading the subject notes that she prepared during her course.
  2. Rashi is asked to manage the inventory of the department store because she was bored working as a cashier there. She takes up the role but believes there is nothing much to learn there.
  3. Sapna is a doctor. She keeps herself updated with the latest trends in the medical field.

4. Jamun has joined a new organization and is given the responsibility to handle a large project. He tells his manager that since he is new, he won't be able to do it at present but perhaps can take it up later.

a] 3                      b] 2                      c] 4                      d] 1

19. What could be a key contribution that a Contributor Changemaker can make during his/ her career? (*Rank in the order of most contributive to least contributive option*)

1. Hire smart people to work on social initiatives.
2. Start a business or initiative around social change.
3. Work towards bringing in transformation in the society.
4. Make significant donations to a cause.

a] 1-3-2-4              b] 1-2-3-4              c] 2-1-3-4              d] 3-2-1-4

### **Section D**

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.*

**Marks: 30**

20. Thomas' roommate keeps asking Thomas to help him with cooking even when it is not his turn. After some time, Thomas refuses to help his roommate. When is this acceptable?

- a] If the roommate keeps dumping work on Thomas because of his helpful nature.
- b] If the extra work starts interfering with the time for Thomas' own work.
- c] If Thomas' roommate does not value the help that he gives.

21. Sujoy joins a company where it is normal to have long working hours and tight deadlines. Sujoy is new to this work environment and is not sure how to deal with it. Sujoy comes to you for advice to help him deal with this situation. What would you tell him?

- a] "You can prioritize the goals that will create maximum value. As long as the goals get met, nobody will expect you to work for long hours."
- b] "It's okay for you to feel overwhelmed with the situation. You can inform your manager that you are finding the situation difficult."
- c] "You can wait for your manager to guide you on how to deal with this kind of situation."

22. Nauheen, an employee at a pharmaceutical company, has been put in charge of helping the company establish its business in South America. To make this happen, she would have to shift to the new country and oversee the project in person. Which one of these should she consider in order to make a decision?

- a] Should I consider my job security rather than excitement?
- b] Would the work of establishing a new market be exciting?
- c] Should I see this as an opportunity to go abroad?

23. A PhD student in Psychology, Supernit, has been told by his professor to attend a workshop on 'Behaviour Change' organized by the college Counsellor. Which of these thoughts will help him widen his I-CAN zone the most?
- a] "I have already been studying 'human behavior' as a subject for many years. Do I really need to attend this workshop?"
  - b] "The topic is interesting, and it is happening on campus. No harm in attending and seeing if there is anything new to learn."
  - c] "There must be a reason why the Professor has asked me to attend it. I could use this as a chance to learn new concepts & skills and try applying them in my everyday life."
24. How can Lavanya, a receptionist, contribute to her company?
- a] She can be friendly and welcoming towards everybody who enters the office.
  - b] She should proactively help all visitors and employees get their work done.
  - c] She can handle calls more efficiently and ensure that important information reaches the right employees on time.
25. Rustom has an innovative business of making low-cost construction materials. When will Rustom feel that his business is successful?
- a] When he is able to overcome difficult situations during the production of the materials.
  - b] When he is able to successfully produce construction material which will help provide affordable housing to many people.
  - c] When he gets large investors to fund his business.
26. Tejas picks up languages easily and has taught himself Korean through online tutorials. Some students from Korea are coming to Tejas' college for an event that the college is hosting. The official translator has fallen sick. How could Tejas help out in this situation?
- a] He could talk to his Professor and agree to be the translator if he will be given a certificate of merit.
  - b] He could tell his Professor that he understands the language and could offer to be the official translator for the duration of the visit.
  - c] He could inform his Professor and if requested to step in, he could be the translator.
27. A research organization wants to send maximum research papers and participants from their organization to be a part of an international conference. What could be the reason?
- a] So that their researchers grow from the experience and learn from the feedback and review by other researchers in the field.
  - b] The research and ideas that are being worked on in their organization will gain credibility across the world.
  - c] The research organization's reputation will become better. They will become well-known in the industry, at an international level.
28. A large chemical manufacturing company has asked its small suppliers to buy special equipment to treat waste and reduce pollution, as required by new environmental rules. However, the suppliers are unhappy and are protesting these requirements. What could the company do next?

- a] Inform the suppliers about how this will benefit them and be firm about continuing their partnership only if they implement the new requirements.
  - b] Provide incentives to the suppliers who are willing to adopt these terms in line with new rules.
  - c] Work with the suppliers on finding alternate ways of reducing pollution.
29. A student preparing to move to another country for higher education is scared of the challenges she may face. She wants to learn to be independent, but she is concerned about her safety. As a Contributor, how would she think about the challenge?
- a] “Worrying will not help, it is best to see what happens and hope that difficult situations do not arise.”
  - b] “Finding out about the common safety issues and problem areas in the city will help me stay alert and aware when I live there.”
  - c] “It will be safe to take a parent or guardian till I feel settled and safe.”

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