

Enrolment No./Seat No_____

GUJARAT TECHNOLOGICAL UNIVERSITY

BE- SEMESTER-V EXAMINATION – WINTER 2025

Subject Code:3150004

Date:14-11-2025

Subject Name:Contributor Personality Development Program

Time:10:30 AM TO 01:00 PM

Total Marks:70

Instructions:

1. All questions are compulsory.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.
4. Simple and non-programmable scientific calculators are allowed.
5. There are 29 questions (in 4 sections) in this question paper.
6. Use only OMR to answer the question paper

Marks: 70

Section A

Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.

Marks: 10

Verghese Kurien was a dairy engineer who contributed to what became known as the ‘White Revolution’. He set up the Kaira District Milk Producers’ Union Ltd (Amul) and several other institutions that played an important role not just in dairy development but also in the development of rural India. There was an increase in milk production, which empowered dairy farmers to use their resources better. This generated job opportunities on a large scale.

1. Kurien focused on empowering dairy farmers and improving rural livelihoods through setting up the Union. As a contributor, what would have been his focus?
 - a] Focusing on increasing milk production so that the company becomes profitable.
 - b] Focusing on creating systems that benefit farmers, the company and society.
2. Kurien faced challenges in organising farmers and setting up cooperatives. Which thinking helped him succeed?
 - a] Finding innovative solutions to overcome obstacles that farmers face.
 - b] Waiting for government schemes to solve farmers’ problems.
3. Kurien’s efforts led to long-term rural development. Which perspective reflects sustainable success?
 - a] Focus on quick success and profits from milk sales so that everyone is motivated.
 - b] Build systems that ensure steady income for farmers over time.
 - c] Expand production and efficiency first. Farmers’ welfare will follow.

4. Kurien worked with farmers, government, and institutions to make the White Revolution possible. Which approach shows the highest level of contribution?

- a] Improving the technical aspects of milk processing.
- b] Collaborating with multiple stakeholders to create a nationwide impact.
- c] Focusing on building one successful dairy plant without worrying about how to replicate it.

Section B

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.

Marks: 20

5. Ashi works in the IT industry, where automated testing has come in. What would she do if she were looking for Sustainable Success?

- a] She would learn automated testing for now, so that she is ready for the change.
- b] She would keep improving her manual testing skills so that she becomes better at it.

6. Swathi is a mountaineer who is invited to participate in an Antarctic expedition. She knows how difficult this expedition would be, but is keen to participate. If Swathi has a Growth Identity, how would she think?

- a] “Since I have never dealt with extreme cold weather conditions, I am going to find it difficult throughout the expedition.”
- b] “Let me set up daily milestones to increase my stamina and adjust my diet before the expedition.”

7. A student wants to participate in a well-known essay competition to showcase her writing skills. Which Career Development Pathway is she demonstrating?

- a] Contributor Achiever
- b] Contributor Knowledge Builder

8. Tina, a Teaching Assistant, finds that the majority of the students are making similar mistakes in their assignments. Which of these actions shows that Tina is unleashing her Power to Contribute?

- a] She volunteers to organise an evening session for all students who want to understand their mistakes and improve their understanding of the topic.
- b] She analyses the assignments and highlights all the mistakes that students are making for giving to the Professor.

9. Martha works with local artisans and sells their handicrafts. What will make her a Contributor?

- a] When she is able to build a sustainable customer base for the artisan community.
- b] When she is able to get the handicrafts from the artisans at the lowest possible price in order to sell them.

10. Rachna and you are working on a research project. You think –

- a] “I have finished my part of the project. Since I do not know how to do her work, I will not be of any help to her.”

b] “My part of the project is complete. Maybe I will check with Rachna to find out what I can do to help her.”

11. Rukhsar works in a company where her seniors appreciate her hard work. If she were looking for Sustainable Success, what would she think?

a] “Since I work so hard, I should demand a salary increment from the company.”

b] “By working hard, it has helped me develop my abilities and confidence.”

12. Which student would be better suited to lead a final year university project?

a] The one who has worked on many projects and has led a team before.

b] The one who is concerned about how his/ her decisions will impact other students and the university.

13. What is the key quality of a Contributor Achiever?

a] They are highly goal-focused and can do whatever it takes to accomplish any goal.

b] They are focused on winning and coming first at any cost.

14. When launching a start-up, what is more important?

a] To be clear about what you want, what you have to learn and then work step by step to achieve it.

b] To know how to pitch to funders and wait to do work until you get initial funding.

Section C

Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements and 4 possible option choices. Choose ONLY ONE option (out of the 4 given) and mark it on the answer sheet given to you.

Marks: 10

15. Kunal didn’t get into any of the top companies he had applied to. He finally got a job in a small local metal works company. He is not too happy. How can you help Kunal find job satisfaction?

1. “Focus on building skills and learning from challenges in this role; these capabilities will strengthen your career in the long term.”
2. “Find ways to add value in the current company, e.g. improving some process or improving customer experience.
3. “Since there isn’t any other option now, keep working until a better opportunity comes along.”
4. “Compared to top companies, the workload will be less here. You don’t need to work too hard to impress your manager.”

a] 1 & 2 b] 1 & 3 c] 2 & 4 d] 3 & 4

16. Who is likely to achieve Sustainable Success in their respective careers?

1. Pratish, a Businessman – “To be a successful businessman, sometimes I need to bend some laws. Otherwise, I won’t make any profits.”
2. Stuti, the Fashion Influencer – “I want the best eco-friendly brands to collaborate with me to get more ‘Likes’ on social media.”

3. Naivedya, the Storyteller – “Through my stories, I want people to know that they can face any challenge in life.”

4. Ananya, the college Teacher – “I want to mentor my students so they can become independent thinkers and succeed beyond my classroom.”

a] 2 & 4 b] 1 & 2 c] 1 & 3 d] 3 & 4

17. A student preparing to move to another country for higher education is scared of the challenges she may face as a young girl. She wants to learn to be independent, but she is concerned about her safety. These are some of the ways she thought about the challenge. (*Rank the different responses in the order of most contributive option to least contributive option*)

1. “Being with friends will ensure that I feel safe at all times.”
2. “Worrying will not help; it is best to see what happens and hope that difficult situations do not arise.”
3. “It will be safe to take a parent or guardian with me until I feel settled and safe.”
4. “Finding out about the common safety issues and problem areas in the city will help me stay alert and aware when I live there.”

a] 4-2-3-1 b] 4-1-3-2 c] 3-1-2-4 d] 1-4-2-3

18. A young doctor volunteers during a health crisis and sets up mobile clinics in rural areas, ensuring access to basic healthcare for thousands of people. Which of the following career pathways did she develop in?

1. Institution Builder
2. Creator & Innovator
3. Professional Achiever
4. Changemaker

a] 2 & 3 b] 1 & 4 c] 1 & 2 d] 3 & 4

19. A clerk at a bank with 20 years of experience is being sent to a workshop with his juniors to upgrade his skills. He is unhappy about this situation. What would you tell him to help him think like a contributor?

1. See the workshop as a chance to learn new skills and upgrade yourself.
2. Ask for an exemption because attending with juniors might affect your seniority and reputation.
3. Attending the workshop will help you know your juniors so you can guide them better in their work.
4. Attend the workshop, but you don't need to participate actively, since you already have enough experience.

a] 2 & 4 b] 1 & 3 c] 1 & 2 d] 3 & 4

Section D

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.

Marks: 30

20. When many people are working on a project, why is it important to give clarity and continuously update each other about the project's progress?

- a] So that everyone is clear about their responsibilities and can help each other out to complete the project.
- b] So that at the time of performance evaluation, there is no disagreement on who has contributed what to the project.
- c] So that you can do your best, as you are aware of others' expectations of you.

21. Alim lives on a street which gets flooded very often. He is frustrated about the situation. What should he do to solve the situation?

- a] Call the local municipal office to find out the process to solve the problem and take subsequent action.
- b] Take photos of the flooded area and put them up on social media, hoping that authorities will look into the problem.
- c] Bring it to the notice of his local neighbourhood or housing society that a complaint needs to be filed with the local municipality office to fix the flooding problem.

22. Which of these people is demonstrating a Growth Identity the most?

- a] Kabir: "I only take projects that match my original training because I don't want to risk failure."
- b] Mehul: "I'm willing to write technical blogs even though I've only written lifestyle articles before, as long as I am given the space to research thoroughly."
- c] Ritika: "I started as a graphic designer, then learned video editing to support my team, and now I'm exploring UI/UX design to expand my creative skills."

23. Manthan has started his new IT company. He is constantly looking to train local people to implement and deliver products and projects on time in a reliable manner. He is developing as a –

- a] Entrepreneur
- b] Institution Builder
- c] Changemaker

24. Greg wants to speak confidently about politics in front of people. What is the most Contributive approach that he can adopt?

- a] He can practice explaining the fundamentals of political systems to friends.
- b] He can make efforts to understand different perspectives in politics to get a deeper appreciation about politics.
- c] He can memorise interesting facts and news which can interest people.

25. Ankur stood for college elections and was elected the President of the Student Council after a tough competition. At the end of his term as President, he was asked by a friend, "When did you feel most successful?" If he is a Contributor, what is he likely to say?

- a] "I felt most successful when I achieved the position after such a tough competition."
- b] "I feel most successful that I have become more confident through organising various events in the college."
- c] "I feel most successful when I am able to deal with any kind of crises calmly."

26. Your college offers a chance to volunteer for a tech fest. If you have a Growth Identity, what will you think?

- a] "I'll volunteer only for tasks I already know."
- b] "I'll join only if I get a certificate."
- c] "This will help me learn event management and teamwork."

27. Lily is a high performer in her college. She wishes to help her classmates in the subjects they want to improve in. Which of the following choices demonstrates most that she is a Contributor?

- a] Giving all her notes to her classmates so that they can study on their own.
- b] Clarifying everyone's doubts on a one-on-one basis.
- c] Helping only those students who will be able to improve and score well.

28. Veera is a college librarian who wants to improve the way students access resources. He wants to make the library more useful for students. Which of the following Roots should he focus on developing?

- a] Veera can develop his knowledge of digital tools and e-resources so that he can confidently help students access online materials.
- b] Veera can develop his skills to enforce library rules strictly so that students maintain discipline.
- c] Veera can develop his ability to understand the needs of students so that he can provide accurate resources and guidance.

29. Bonto is assigned to a new coding project in his internship, but the technology stack is unfamiliar. He feels stuck and considers asking for a reassignment. What would you advise Bonto?

- a] Wait for the team leader to provide complete training before starting.
- b] Break down the learning into small steps, use online resources, and take feedback from colleagues while working on the project.
- c] Tell the manager that he cannot work on this project and request a simpler task.