

**GUJARAT TECHNOLOGICAL UNIVERSITY****BE - SEMESTER-IV (NEW) EXAMINATION – WINTER 2023****Subject Code:3141909****Date: 06-02-2024****Subject Name: Organisational Behaviour****Time: 10:30 AM TO 01:00 PM****Total Marks:70****Instructions:**

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.
4. Simple and non-programmable scientific calculators are allowed.

**MARKS**

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|------------|---|-----------|
| <b>Q.1</b> | (a) Give definition of organizational behavior.   | <b>03</b> |
|            | (b) Explain in brief the concept of organizational behavior.                                | <b>04</b> |
|            | (c) Explain in detail Trait and Humanist theory of personality.                             | <b>07</b> |
| <b>Q.2</b> | (a) Which are the different characteristics of attitude?                                    | <b>03</b> |
|            | (b) Enlist different barriers to change attitude and explain any one of them.               | <b>04</b> |
|            | (c) Explain in detail meaning and concept of perception.                                    | <b>07</b> |
|            | <b>OR</b>   |           |
|            | (c) Discuss different factors influencing perception.                                       | <b>07</b> |
| <b>Q.3</b> | (a) Explain importance of motivation.   | <b>03</b> |
|            | (b) Discuss emotional Intelligence.   | <b>04</b> |
|            | (c) Enlist types of motivation and explain any of them in detail.                           | <b>07</b> |
|            | <b>OR</b>   |           |
| <b>Q.3</b> | (a) What is impression management?  | <b>03</b> |
|            | (b) Enlist different factors influencing personality and explain any one of them in detail. | <b>04</b> |
|            | (c) Write short note on individual decision-making techniques.                              | <b>07</b> |
| <b>Q.4</b> | (a) What do you understand by organization structure?                                       | <b>03</b> |
|            | (b) Write short note on brainstorming.  | <b>04</b> |
|            | (c) Explain in detail “Johari Window”.  | <b>07</b> |
|            | <b>OR</b>   |           |
| <b>Q.4</b> | (a) What is communication process?  | <b>03</b> |
|            | (b) Explain in brief the process of decision making in groups with Delphi Technique.        | <b>04</b> |
|            | (c) Explain in detail about different stages of group development.                          | <b>07</b> |
| <b>Q.5</b> | (a) Enlist types of types of learners.  | <b>03</b> |
|            | (b) Explain in brief different modes of communication.                                      | <b>04</b> |
|            | (c) Enlist different factors affecting organizational climate.                              | <b>07</b> |
|            | <b>OR</b>   |           |
| <b>Q.5</b> | (a) What is Job satisfaction?   | <b>03</b> |
|            | (b) Explain in brief management of stress.  | <b>04</b> |
|            | (c) Explain ‘Kurt-Lewin’s three step model’ for change.                                     | <b>07</b> |

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