

**GUJARAT TECHNOLOGICAL UNIVERSITY****BE- SEMESTER-VI (NEW) EXAMINATION – WINTER 2024****Subject Code:3160614****Date:02-12-2024****Subject Name: Contracts Management****Time:02:30 PM TO 05:00 PM****Total Marks:70****Instructions:**

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.
4. Simple and non-programmable scientific calculators are allowed.

- Q.1** (a) Define (i) Proposal and (ii) Promise as per Indian contract act, 1872. **03**  
 (b) What is LOI ? Draft a sample LOI for a smart city project. **04**  
 (c) Executive Engineer of Roads and Buildings department would like to invite tenders for a road project in your district from chainage 154.267m to 168.232m costing Rs.15.67 crores. Draft a tender notice for the same on behalf of Ex. En. **07**
- Q.2** (a) When a communication and revocation of communication is complete as per Indian contract act, 1872. **03**  
 (b) Explain the purpose of Earnest Money Deposit & Security Deposit. **04**  
 (c) Explain in detail about (i) Request for Proposal (ii) Expression of Interest with suitable example. **07**
- OR**
- (c) Explain in detail about (i) Request for Quotation (ii) Letter of Acceptance with suitable example. **07**
- Q.3** (a) Explain about “Force Majeure” condition in a contract. **03**  
 (b) Explain Tender submission and evaluation process in detail. **04**  
 (c) Draft conditions for (i) Termination of contract and (ii) Extra claims. **07**
- OR**
- Q.3** (a) Discuss the conditions under which a contract can be terminated. **03**  
 (b) Why pre-qualification check is necessary in tendering ? What are the advantages and disadvantages of it ? **04**  
 (c) Draft conditions for (i) Payment and (ii) Scope change. **07**
- Q.4** (a) List some common contract clauses. Explain any one in detail. **03**  
 (b) Draft rights and duties of a contractor in a contract. **04**  
 (c) Discuss (i) Turn-key Contracts and (ii) BOT Contracts in detail with its advantages and disadvantages. **07**
- OR**
- Q.4** (a) Explain under which circumstances a Lump sum contract is beneficial. **03**  
 (b) Draft rights and duties of engineer in a contract. **04**  
 (c) Discuss (i) Target Contracts and (ii) Design-Build Contracts in detail with its advantages and disadvantages. **07**
- Q.5** (a) Explain about unbalanced tender. **03**  
 (b) What are the elements of contract management ? Explain in detail. **04**  
 (c) Elaborate how mediation can be helpful to solve a contract dispute. **07**
- OR**
- Q.5** (a) Explain about different liquidated and unliquidated damages occurring in a project. **03**  
 (b) What are the required qualities of an arbitrator? Draft specimen arbitration clause in a contract document. **04**  
 (c) Identify different types of risks in contract. What are the measures to mitigate the risk in a contract? **07**

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